

Proposal to Operate Concessions on the Chicago Riverwalk

Specification Number: 135525

"This Proposal includes trade secrets or other proprietary data."

Redacted Copy

Gary Foster

Lillie's Park Grill & Cafe 1803 W. 95th Street Chicago, IL 60643

773.418.8139 gafoster1208@gmail.com



Lillie's Park Grill & Cafe 1803 W. 95th Street Chicago, IL 60643 773.418.8139 gafoster1208@gmail.com

Commissioner David J. Reynolds
Department of Fleet and Facility Management
30 North LaSalle Street, Suite 300
Chicago, IL 60602

December 2, 2015

Re: Specification Number 135525

Dear Commissioner Reynolds:

Enclosed please find Lillie's Park Grill & Cafe's proposal for for operating concessions on the Chicago Riverwalk. We are very excited about the possibility of being a part of this important part of Chicago's development.

Lillie's Park Grill & Cafe is uniquely qualified to operate on the Riverwalk. We are currently operating four concessions in Chicagoland's parks including Washington Park Aquatic Center and three locations in the Forest Preserve District of Cook County. We understand the objectives of the City of Chicago and its vision for the Riverwalk. Lillie's knows the Chicagoan as well as the tourist and how to create the environment and experience that satisfies.

If awarded this fantastic opportunity, Lillie's Park Grill & Cafe would provide the services as described in this proposal and comply with all requirements outlined in the NOA.

Sincerely,

Gary Foster

President

Executive Summary

Lillie's Park Grill & Cafe, Inc. is an Illinois corporation founded in October of 2014. The President is Gary Foster. Laveda Nawls is the General Manager of Operations. This team has been operating concessions for the past three years.

- A. Lillie's Park Grill & Cafe, Inc.; Gary Foster, President; 1803 W. 95th Street Chicago, IL 60643; 773.418.8139; gafoster1208@gmail.com
- B. The City is looking for businesses like Lillie's Park Grill & Cafe to bring food and beverage operations to the River Walk for the 2016 season. We fully understand the City of Chicago's objectives with the River Walk project. Especially important is the establishment of the city's second coast along the river attracting ADA compliant pedestrian traffic, while still maintaining a continuous walkway and bringing vertical circulation. The River Walk's businesses will ideally increase safety, attractiveness, civic gatherings, boat traffic and revenue. As part of the downtown urbanscape, the River Walk and its businesses should fit in with the existing context of the city but still bring an authentic feeling of nature, history and community.
- C. Summary of Qualifications
 - Lillie's Park Grill & Cafe is the perfect concession for Chicago's Riverwalk. A Chicago-based foodservice business operates four locations: a hotdog concession stand at Washington Park, part of the Chicago Park District, on the Southside of Chicago and Aquatic Center Vendor at three locations in the Forest Preserve District of Chicago. The Washington Park/Chicago Park District location has been operating since 2012. The Forest Preserve District locations have been operating since the summer of 2015. Both President, Gary Foster and General Manager of Operations, Laveda Nawls have completed HotDog University, Chicago-based Vienna's® training for owner/operators of Hotdog food service operations. Included in that training was how to operate a hot dog operation from open to close, safe handling of all food products, and sanitation and cleanliness. Ms. Nawls along with the majority of the staff have completed city and state sanitation licenses as well. Lillie's Park Grill & Cafe is owned and operated by Chicagoans who understand the culture, environment and appeal of their offerings to locals and tourists alike.

Pics of Lillie's Park Grill & Cafe









Site-Specific Operations Plan

Lillie's Park Grill & Cafe would operate a food service operation unique to the Riverwalk along with the familiarity of Chicago's hot dog tradition. Lillie's is a new style hotdog venue serving the famous Vienna® Chicago-Style Hotdog, the famous Maxwell Street Polishes, and the recently added Mike Ditka Polish. These distinctively Chicago foods provide the cornerstone of Lillie's. Hot dog lovers all over the world know that the Vienna® "V" stands for Chicago-style goodness. Supportive of Chicago's innovative food enterprises, Lillie's sources locally, providing an experience unique to Chicago. Lillie's outdoor cafe specializes in all beef products and strives to be the best.

Lillie's Park Grill & Cafe Menu Home of Chicago River's Favorites



Breakfast

Quaker® Oatmeal & Real Medleys® Hot Cereal	\$3.50
Traditional, buttery, flaky Croissant	\$3.00
Scones cranberry, vanilla bean, cinnamon raisin	\$3.00
Muffins blueberry, orange cranberry, cinnamon apple raisin	\$2.80
Morning Buns cinnamon brown sugar & maple bacon	\$3.50
Pop Tarts apple,cranberry,brown butter, strawberry, blueberry	\$2.50
Metropolis Coffee	med \$3.00 LG \$4.00
Beavers Donuts	\$.99
Fresh Fruit Cup the best seasonal fresh fruits	\$.99

\$10.00

Sweets & Snacks

Big Pretzel	\$3.50
Nachos with cheese	\$4.50
Potato Chips	\$1.79
Mini loaves banana, banana chocolate chip	\$3.25
Cookies chocolate chip, oatmeal raisin, peanut butter, sugar cookies	\$2.00
Vegan Cookies	\$2.25
Brownie Bars	\$2.50
Granola Bars	\$2.00
Funnel Cake topped with powdered sugar	\$6.00
add ice cream \$1.50 add strawberries or hot fudge & whipped cream \$1.50	
Ice Cream Cone chocolate or vanilla	\$3.50
Lunch	
Vienna® Beef Chicago-Style Hot Dog served on a warm poppy seed bun topped with mustard, neon relish, chopped onion, tomato, kosher dill pickle spear, sport peppers and a dash of celery salt	\$6.00
Veggie Dog Chicago style vegetarian style served on a whole wheat bun topped with Chicago style condiments: mustard, neon relish, chopped onion, tomato, kosher dill pickle spear, sport peppers and a dash of celery salt	\$8.00
Vienna® Beef Classic (steamed Polish) served with Chicago style condiments mustard, neon relish, chopped onion, tomato, kosher dill pickle spear, sport peppers and dash of celery salt	\$7.00
Maxwell Street Polish served on a warm bun topped with mustard, sweet grilled onions & sport peppers	\$8.00
Authentic Chicago Italian Beef thin slices of seasoned roast beef, dripping with meat juices, on a dense, long Italian-style roll, dipped in savory au jus topped with sweet or hot peppers	\$10.00

Salads

Corned Beef Sandwich

The River View Salad \$10.99

served on rye or whole grain wheat bread with mustard & a kosher dill pickle spear

Spring mix, goat cheese, cranberries, walnuts and green apples The Dock Here Salad Spring mix, smoked mozzarella, tomato, carrots & cucumbers Lillies' Homemade Tuna or Chicken Salad with tomato, carrots & cucumbers Vienna® Beef Turkey Chili with pineapple (gluten free)	\$10.99 \$10.99
Spring mix, smoked mozzarella, tomato, carrots & cucumbers Lillies' Homemade Tuna or Chicken Salad with tomato, carrots & cucumbers	
with tomato, carrots & cucumbers	\$10.99
Vienna® Beef Turkey Chili with pineapple (gluten free)	
	\$4.00
Vienna® Beef Vegetarian Black Bean Chili (vegan)	\$4.50
Kids Meals Kids PBJ (on whole grain wheat or country white) with fruit cup & 10 oz juice (organic peanut butter & Jelly)	\$7.99
	\$7.99
Kids Chicken Tenders (gluten free) with fruit cup & 10 oz juice	\$7.99
Drinks	

Bottled water/Sodas Iced Tea	\$2.00 \$3.00	
Apple/orange Juice	\$3.00	
Milk/Chocolate Milk	\$3.00	
Perrier Sparkling water	\$3.00	
Sparkling Orangina	\$3.00	

Signage will be professionally executed and while easily visible, still in accord with the park-like environment. Patrons will walk up to our counters that are clean, and bright to place an order. The bright menu boards will have photos of the offerings along with their names and descriptions. Paper menus are available to place pick up orders from local businesses and boaters. Our website will encourage online ordering as well.

Seating will be available surrounding the space allowing views of the river while dining. We will work hard to achieve a park-like atmosphere and you are clearly in a green, outdoor space. The tables will have the classic Vienna® Beef Umbrellas that are recognizable as a Chicago favorite. Runners will deliver orders to boaters and make sure the tables are bussed and any litter is removed. We will promote the separation of recyclable waste and provide separate waste receptacles. We will use as many recycled and recyclable paper products and will sort our recyclable waste.

Our managers will delegate responsibilities for: opening, closing and equipment setup; inspection of location and surrounding areas; food and water sanitation; supply stock, food and product ordering & receiving; thorough equipment inspection prior to cooking and before closing; food prep; keeping all perishable items fresh and free of contaminants; scheduling; and overall operations from start to finish. We have specific and detailed staff requirements. As part of our strategy and our commitment to the our excellence, it is now mandatory for all employees to be expertly trained in his/her position before being added to the schedule. All employees will attend a daily, brief meeting each morning before opening. This meeting is designed to discuss operations for that day, as well as address any concerns. The end goal is for each employee to feel confident, empowered and ready to serve the best food for the best customers! Our staff is integral to the overall customer experience.

Lillie's will incorporate the Square Register POS system to process all payments, including credit cards payments. With this system, we will take online/text orders and provide digital receipts. We will also manage items in real time. Changes of item details like price, name, or quantity will happen in real time when needed. We can track stock quantities and get email alerts when an item. is running low. This new system will allow us to better manage our business in nearly every aspect.

The marketing of the space through advertising and publicity along with the use of signage and promotional materials including the umbrellas and signage will attract patrons to the River and increase vertical visibility. Campaigns geared toward the downtown breakfast and lunch break customers will be implemented.

Staff will be hired from the local culinary schools, Illinois Restaurant Association, flyers placed in neighborhood spots and ads in local papers and internet sites. We have used flyers similar to the following:



HIRING ANNOUNCEMENT!!



Lillie's Park Grill & Café, Inc., an equal opportunity employer, is growing and we want you to grow with us! Effective immediately, we need 30 Super Motivated, Professional, Courteous, Friendly, and Restaurant Savvy people to be part of our Team and help us serve the Chicago Park District's Washington Park!











POSITIONS TO BE FILLED BY YOU ARE:



\$8.25 HOURLY

SKILLED, FRIENDLY, & PROMPT PREP COOKS:

\$9.00 HOURLY

DYNAMITE, PROMPT & EFFICIENT SHORT-ORDER COOKS:

\$10.00 HOURLY

MOTIVATING, PROMPT, STRONG PEOPLE'S SKILLS & PROFESSIONAL TEAM LEADERS:

\$10.00 HOURLY

THESE ARE SEASONAL, RECURRING POSITIONS LASTING FROM MAY THROUGH SEPTEMBER. TRAINING WILL BE PROVIDED FOR OUR TEAM LEADERS. ALL EMPLOYEES MUST BE CERTIFIED IN SERV-SAFE FOOD PROGRAM. TEAM LEADERS MUST HAVE MANAGER'S CERTIFICATE.



Lillie's Park Grill & Café is a great place to work, learn, grow and earn money! Come enjoy your summer with us while serving excellent food like: hotdogs, hamburgers, delicious rn beef sandwiches, ice cream and more!

IF THIS SEEMS LIKE A GREAT FIT FOR YOU, PLEASE EMAIL YOUR RESUME TO LILLIESHOTDOGS12@YAHOO.COM BEFORE APRIL 20, 2015. NO RESUMES WILL BE ACCEPTED AFTER THE DATE. PLEASE SEE ATTACHED JOB DESCRIPTIONS.

View of Proposed Counter



The counter and prep areas will be sleek and clean and designed for optimal space usage and traffic flow. The energy usage will be reduced by using LED lighting and induction heating. The customer-facing counter knee wall will be created with reclaimed wood. We will have native plantings in outdoor planters to add to the natural beauty of the Riverwalk.

The buildout will take approximately 45 days and would start March 31, 2016. The breakdown would take approximately two weeks after closing.

These tables would have the unmistakable umbrellas from Vienna® Beef

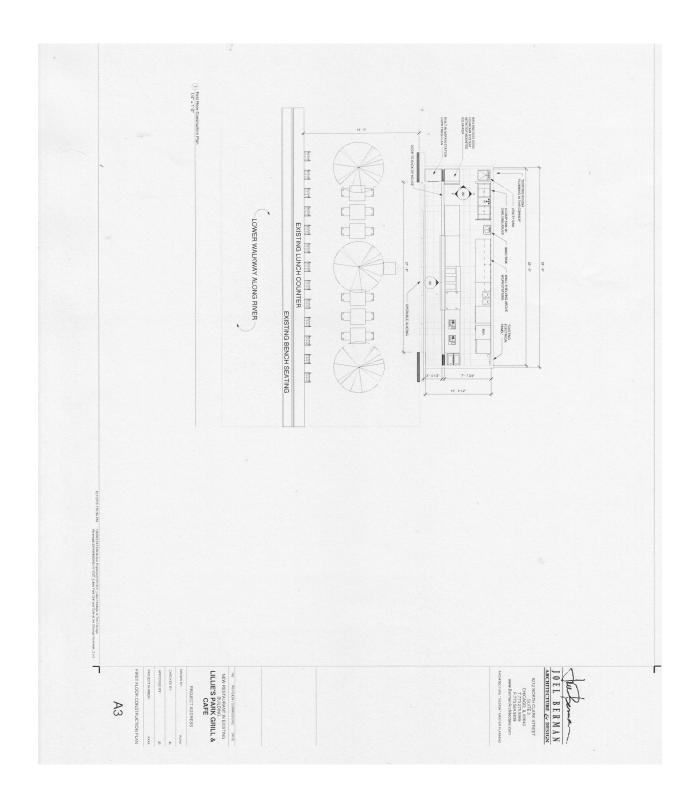


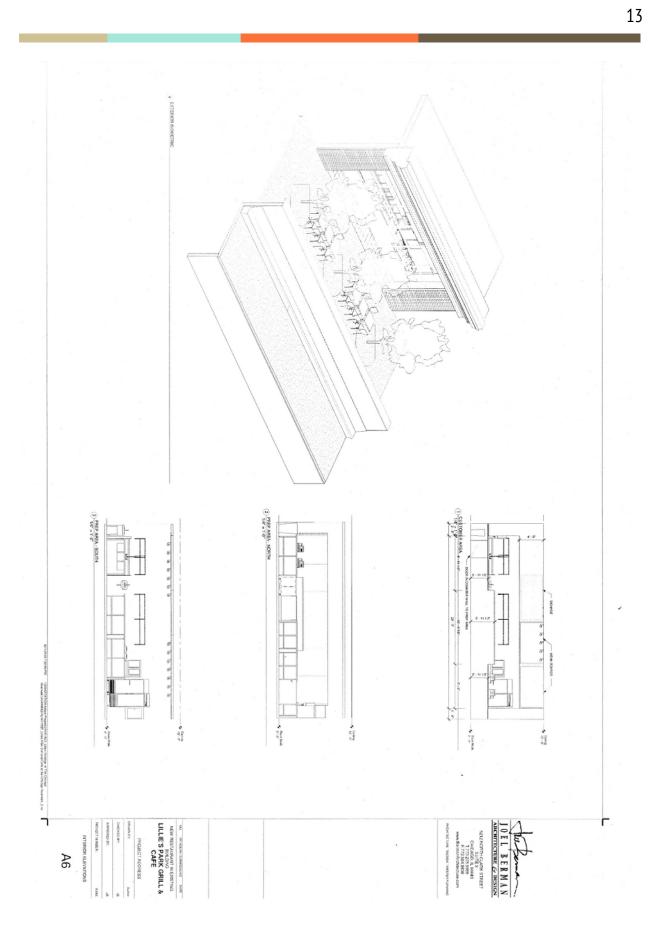


These are the umbrellas to be used with round table and chairs

We would like chairs and wooden table tops like these.









Specifications

11/29/2015

Project LILLIE'S HOT DOGS From Zepole Rest. Supply Co. Anne Gadon Rodriguez 506 E. North Frontage Rd. Bolingbrook, IL 60440-3061 630-783-1239 (630)783-1239 (Contact)

THANK YOU FOR THE OPPORTUNITY!

ITEM 1 - CONVECTION OVEN (1 REQ'D)

Vollrath Model 40703 Dimensions: 18(h) x 23.5(w) x 24.5(d)

Mini Cayenne® Convection Oven, counter top, electric, 150°F - 570°F, timer, broil & bake function, (3) non-tip steel wire shelves fit (3) 1/2 size sheet pans, double wall insulated, removable shelf runners, cool touch doors, stainless steel construction, NEMA 5-15P, 1.4 kw, 120v/60/1-ph, 11.6 amps, ETL, NSF, model# COA7002



ELECTRICAL

	VOLTS	CYCLE	PHASE	CONN	AFF	NEMA	AMPS	KW	HP	MCA	MOCP
1	120	60	1	Cord & Plug		5-15P	11.6	1.4			

ITEM 2 - HOT FOOD SERVING COUNTER (1 REQ'D)

Advance Tabco Model HF-3E-120 Dimensions: 34.13(h) x 47.13(w) x 30.63(d)

Hot Food Table, electric, 47-1/8"W x 22-5/8"D x 34-1/8"H, (3) 12" x 20" wells (accommodates pan inserts up to 7-3/4" deep), individual infinite controls, stainless steel top, 8" x 3/8" thick poly cutting board, stainless steel open base with undershelf, UL, NSF (120v)



- lea 120v/60/1-ph, 1500 watts, 12.50 amps, 6 ft cord with NEMA 5-20P, standard
- 1 st Model SU-25S Casters, for hot & cold food tables with undershelf, set of (4) (2 braked)
- 1 ea Model SU-6 Push handle for hot/cold food table (for use when adding casters)

ELECTRICAL

	VOLTS	CYCLE	PHASE	CONN	AFF	NEMA	AMPS	KW	HP	MCA	МОСР
1	120	60	1	Cord & Plug		5-20P	12.5	1.5			

ITEM 3 - REACH-IN REFRIGERATOR (1 REQ'D)

Saturn Equipment Model FB23R Dimensions: 82.2(h) x 27(w) x 31.5(d)

Reach-In Refrigerator, one section, self-contained, 28.7" W, 21 cu. ft. capacity, (1) solid self-closing locking hinged door, (3) adjustable shelves, 33° to 39°F temperature range, digital display/controls, illuminated interior, stainless steel front & sides, stainless steel interior, bottom mounted, (4) 4" casters (2 locking), R134A refrigerant, 1/4 HP, 115v/60/1-ph, 4.0 amps, cETLus, ETL, ENERGY STAR®





11/29/2015

LILLIE'S HOT DOGS

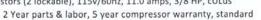
ELECTRICAL

	VOLTS	CYCLE	PHASE	CONN	AFF	NEMA	AMPS	KW	HP	MCA	МОСР
1	115	60	1				4.0		1/4		

ITEM 4 - REACH-IN FREEZER (1 REQ'D)

Saturn Equipment Model PTM23F Dimensions: 83(h) x 27(w) x 33(d)

PX5 Series Freezer, reach-in, one section, 27" W, 23 cu. ft. capacity, -10°F to +10°F temperature range, (1) locking self closing door with magnetic closure gaskets, (3) adjustable shelves, accommodates full size sheet pans, electronic thermostat with LED display, evaporator fan delay, stainless steel top mount compressor, front accessible condensing unit, stainless steel exterior, white aluminum interior with stainless steel floor, (4) heavy duty castors (2 lockable), 115v/60hz, 11.0 amps, 3/8 HP, cULus



ELECTRICAL

	VOLTS	CYCLE	PHASE	CONN	AFF	NEMA	AMPS	KW	HP	MCA	MOCP
1	115	60	1				11.0		3/8		

ITEM 5 - SANDWICH / SALAD PREPARATION REFRIGERATOR (1 REQ'D)

Saturn Equipment Model FB27-8 Dimensions: 43.7(h) x 27.5(w) x 30(d)

Refrigerated Sandwich/Salad Top Prep Table, one section, self-contained, 27.5" W, 6.5 cu. ft. capacity, holds (8) 1/6 pans 4" D (included), (1) solid hinged self-closing door, (1) shelf, polyethylene cutting board, removable ingredient rail with cover, adapter bars, stainless steel exterior & interior, (4) 4" casters (2 front locking), rear mounted refrigeration, R143A refrigerant, 1/4 HP, 115v/60/1-ph, 4.2 amps, cETLus, ETL



ELECTRICAL

	VOLTS	CYCLE	PHASE	CONN	AFF	NEMA	AMPS	KW	HP	MCA	МОСР
1	115	60	1				4.2		1/4		

ITEM 6 - INDUCTION RANGE (1 REQ'D)

Vollrath Model 59300 Dimensions: 3.13(h) x 12(w) x 16(d)

Mirage® Cadet Countertop Induction Range, 12"W x 16"D x 3-1/8"H, 14" maximum pan size, G1 Engine with 1 IGBT switch for temperature control, push button controls, digital readout, (20) power levels, overheat protection, small-article detection, pan auto-detection, empty-pan shut-off, stainless steel with ceramic top & molded plastic bottom, 1800 watts, 15 amps, 6 ft power cord with NEMA 5-15P, 120v/60/1-ph, NSF, UL, FCC, imported (US only)



ELECTRICAL

	VOLTS	CYCLE	PHASE	CONN	AFF	NEMA	AMPS	KW	HP	MCA	МОСР
1	120	60	1	Cord & Plug		5-15P	15	1.8	4		

ITEM 7 - WORK TABLE (1 REQ'D)

Turbo Air Model TSW-3048SS Dimensions: 34(h) x 48(w) x 30(d)

Work Table, 30" W x 48" L, 18/304 stainless steel flat top with turned down edges, with adjustable stainless steel undershelf & legs with adjustable ABS bullet feet, NSF approved



11/29/2015

LILLIE'S HOT DOGS

ITEM 8 -

HAND SINK (1 REQ'D)

Krowne Metal Model HS-26L Dimensions: 14(h) x 16(w) x 15(d)

Hand Sink, wall mount, 16"W x 15"D x 14"H O.A., 8"H backsplash, 14" wide x 10" front-to-back x 6" deep bowl, low-lead compliant splash mounted gooseneck faucet on 4" centers, 8"H side splashes on left & right, 1-1/2" drain, mounting bracket included, 20 gauge stainless steel construction

1 ea Faucet with 6" gooseneck spout, splash mount, 4" O.C., 1/2" IPS, standard



\ \/		

	HOT	HOT	HOT	COLD	COLD	FILTERED	FILTERED	CONDENSER INLET SIZE	CONDENSER OUTLET SIZE
1	JILL	7.11	0.11	JILL	7	J.E.E	7.1.1	111441 0144	00.111.0.11
2	1/2"			1/2"					

WASTE

		T. (1) - 17 - 1
	INDIRECT SIZE	DIRECT SIZE
1		1-1/2"
2		

ITEM 9 - THREE (3) COMPARTMENT SINK (1 REQ'D)

Advance Tabco Model FC-3-1515-15RL Dimensions: 43(h) x 75(w) x 21(d)

Fabricated NSF Sink, 3-compartment, 15" right & left drainboards, bowl size 15" x 15" x 14" deep, 16 gauge 304 series stainless steel, tile edge splash, rolled edge, faucet holes on 8" centers, stainless steel legs, 1" adjustable stainless steel bullet feet, NSF, overall 21" F/B x 75" L/R



WATER

			FILTERED SIZE		CONDENSER OUTLET SIZE
1					

WASTE

INDIRECT SIZE	DIRECT SIZE
(3) 1-1/2"	

PLUMBING 1 REMARKS

(1) set of 1/2" faucet holes, 8" OC

ITEM 10 - WIRE SHELVING (4 REQ'D)

Olympic Model J2448K Dimensions: 48(w) x 24(d)

Shelf, wire, 24" x 48", green epoxy finish with chromate substrate, NSF

4 ea Model J74K Post 74", stationary, grooved at 1" intervals, includes leveling bolt & cap, green

epoxy finish with chromate substrate, NSF



Proposed LILLIE'S PARK GRILLE & CAFE at the Chicago Riverwalk

12/1/2015

Prepared by: Joel Berman

ARCHITECTURAL FINISHES:

Kitchen Equipment, Furnishings, & Furniture: By owner.

Knee wall facing customers: Wood vinyl plank tile over 5/8" greenboard over 4" metal studs over 5/8" drywall over white FRP.

Customer Counter: 3/4" cast acrylic with 1 1/2" edge.

Floor: Existing to remain.

Interior Walls: Glue FRP panels to walls up to 6' AFF.

Lighting: one continuous track with 10 LED heads, Halo or Juno.

ELECTRICAL:

Use existing service from panel as shown in drawings. Provide distribution as required for equipment. Provide three convenience quad receptacles, one GFCI.

PLUMBING:

Use existing water service as shown in drawings. Provide distribution as required for equipment. Provide alternate for floor drain.

REDACTED 18

Lillie's Park Grill and Cafe Hours:

Breakfast 6:00am to 11:00am

Lunch/Dinner 11:00am to 7:00pm

Deliveries will take place twice daily: once in the morning and once in the afternoon. The deliveries will include food prepared at the industrial kitchen with equipment not available on site. Lillie's will use the storage for paper goods and dry goods.

EDS

CITY OF CHICAGO

ECONOMIC DISCLOSURE STATEMENT AND AFFIDAVIT
ECTION I GENERAL INFORMATION
Legal name of the Disclosing Party submitting this EDS. Include d/b/a/ if applicable:
ILLIE'S PARIC GOLL & CAFE
heck ONE of the following three boxes:
dicate whether the Disclosing Party submitting this EDS is: 1. [] the Applicant OR
 [] a legal entity holding a direct or indirect interest in the Applicant. State the legal name of the Applicant in which the Disclosing Party holds an interest: OR
3. A a legal entity with a right of control (see Section II.B.1.) State the legal name of the entity in which the Disclosing Party holds a right of control:
Business address of the Disclosing Party: 1803 W 9574 Street 147 CHICAGO, IL 60643
Telephone: (775)418.8139 Fax: Email: Lillies hordogs 120 yello
Name of contact person: GARY FOSTER
Federal Employer Identification No. (if you have one): 47-1842098
Brief description of contract, transaction or other undertaking (referred to below as the "Matter") to hich this EDS pertains. (Include project number and location of property, if applicable): RUCK WALK 135525
. Which City agency or department is requesting this EDS? DEST of Flect's Facility man
If the Matter is a contract being handled by the City's Department of Procurement Services, please complete the following:
Specification # and Contract #
Ver. 01-01-12 Page 1 of 13

SECTION II DISCLOSURE OF OWNE	RSHIP INTERESTS
A. NATURE OF THE DISCLOSING PARTY	Y
1. Indicate the nature of the Disclosing Pa	
[] Person	[] Limited liability company
Publicly registered business corporation	[] Limited liability partnership
[] Privately held business corporation	[] Joint venture
[] Sole proprietorship	[] Not-for-profit corporation
[] General partnership [] Limited partnership	(Is the not-for-profit corporation also a 501(c)(3))?
[] Trust	[] Yes [] No
	[] Other (please specify)
	1. 1
3. For legal entities not organized in the S business in the State of Illinois as a foreign en [] Yes [] No	state of Illinois: Has the organization registered to do tity?
B. IF THE DISCLOSING PARTY IS A LEG	AL ENTITY:
NOTE: For not-for-profit corporations, also li there are no such members, write "no member the legal titleholder(s). If the entity is a general partnership, limited partnership or joint venture, list below the name	all executive officers and all directors of the entity. ist below all members, if any, which are legal entities. If s." For trusts, estates or other similar entities, list below I partnership, limited liability company, limited liability ne and title of each general partner, managing member, trols the day-to-day management of the Disclosing Party. bmit an EDS on its own behalf.
Name GARY A. FORER	Title PRESIDENT

2. Please provide the following information concerning each person or entity having a direct or indirect beneficial interest (including ownership) in excess of 7.5% of the Disclosing Party. Examples of such an interest include shares in a corporation, partnership interest in a partnership or joint venture,

REDACTED 21

interest of a member or manager in a limited liability company, or interest of a beneficiary of a trust, estate or other similar entity. If none, state "None." NOTE: Pursuant to Section 2-154-030 of the Municipal Code of Chicago ("Municipal Code"), the City may require any such additional information from any applicant which is reasonably intended to achieve full disclosure.

Name

Business Address

Percentage Interest in the Disclosing Party

SECTION III -- BUSINESS RELATIONSHIPS WITH CITY ELECTED OFFICIALS

Has the Disclosing Party had a "business relationship," as defined in Chapter 2-156 of the Municipal Code, with any City elected official in the 12 months before the date this EDS is signed?

[] Yes

No

If yes, please identify below the name(s) of such City elected official(s) and describe such relationship(s):

SECTION IV -- DISCLOSURE OF SUBCONTRACTORS AND OTHER RETAINED PARTIES

The Disclosing Party must disclose the name and business address of each subcontractor, attorney, lobbyist, accountant, consultant and any other person or entity whom the Disclosing Party has retained or expects to retain in connection with the Matter, as well as the nature of the relationship, and the total amount of the fees paid or estimated to be paid. The Disclosing Party is not required to disclose employees who are paid solely through the Disclosing Party's regular payroll.

"Lobbyist" means any person or entity who undertakes to influence any legislative or administrative action on behalf of any person or entity other than: (1) a not-for-profit entity, on an unpaid basis, or (2) himself. "Lobbyist" also means any person or entity any part of whose duties as an employee of another includes undertaking to influence any legislative or administrative action.

If the Disclosing Party is uncertain whether a disclosure is required under this Section, the Disclosing Party must either ask the City whether disclosure is required or make the disclosure.

Name (indicate whether retained or anticipated to be retained)	Business Address	Relationship to Disclosing Party (subcontractor, attorney, lobbyist, etc.)	Fees (indicate whether paid or estimated.) NOTE: "hourly rate" or "t.b.d." is not an acceptable response.
N/A			
(Add sheets if necessary))		
[4] Check here if the Disc	closing Party l	nas not retained, nor expects to retain	n, any such persons or entities
SECTION V CERTI	FICATIONS		
A. COURT-ORDERED	CHILD SUPI	PORT COMPLIANCE	
		2-415, substantial owners of busines th their child support obligations thr	
		etly owns 10% or more of the Disclo ons by any Illinois court of compete	
[] Yes [4]		No person directly or indirectly owns isclosing Party.	s 10% or more of the
If "Yes," has the person is the person in complian		court-approved agreement for paym greement?	ent of all support owed and
[] Yes [91	Йo		
B. FURTHER CERTIF	CATIONS		
consult for defined terms	s (e.g., "doing	hapter 1-23, Article I ("Article I")(who business") and legal requirements), and is doing business with the City, t	if the Disclosing Party

1. Pursuant to Municipal Code Chapter 1-23, Article I ("Article I")(which the Applicant should consult for defined terms (e.g., "doing business") and legal requirements), if the Disclosing Party submitting this EDS is the Applicant and is doing business with the City, then the Disclosing Party certifies as follows: (i) neither the Applicant nor any controlling person is currently indicted or charged with, or has admitted guilt of, or has ever been convicted of, or placed under supervision for, any criminal offense involving actual, attempted, or conspiracy to commit bribery, theft, fraud, forgery, perjury, dishonesty or deceit against an officer or employee of the City or any sister agency; and (ii) the Applicant understands and acknowledges that compliance with Article I is a continuing requirement for doing business with the City. NOTE: If Article I applies to the Applicant, the permanent compliance timeframe in Article I supersedes some five-year compliance timeframes in certifications 2 and 3 below.

- 2. The Disclosing Party and, if the Disclosing Party is a legal entity, all of those persons or entities identified in Section II.B.1. of this EDS:
 - a. are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from any transactions by any federal, state or local unit of government;
 - b. have not, within a five-year period preceding the date of this EDS, been convicted of a criminal offense, adjudged guilty, or had a civil judgment rendered against them in connection with: obtaining, attempting to obtain, or performing a public (federal, state or local) transaction or contract under a public transaction; a violation of federal or state antitrust statutes; fraud; embezzlement; theft; forgery; bribery; falsification or destruction of records; making false statements; or receiving stolen property;
 - c. are not presently indicted for, or criminally or civilly charged by, a governmental entity (federal, state or local) with committing any of the offenses set forth in clause B.2.b. of this Section V;
 - d. have not, within a five-year period preceding the date of this EDS, had one or more public transactions (federal, state or local) terminated for cause or default; and
 - e. have not, within a five-year period preceding the date of this EDS, been convicted, adjudged guilty, or found liable in a civil proceeding, or in any criminal or civil action, including actions concerning environmental violations, instituted by the City or by the federal government, any state, or any other unit of local government.
 - 3. The certifications in subparts 3, 4 and 5 concern:
 - · the Disclosing Party;
 - any "Contractor" (meaning any contractor or subcontractor used by the Disclosing Party in connection with the Matter, including but not limited to all persons or legal entities disclosed under Section IV, "Disclosure of Subcontractors and Other Retained Parties");
 - any "Affiliated Entity" (meaning a person or entity that, directly or indirectly: controls the Disclosing Party, is controlled by the Disclosing Party, or is, with the Disclosing Party, under common control of another person or entity. Indicia of control include, without limitation: interlocking management or ownership; identity of interests among family members, shared facilities and equipment; common use of employees; or organization of a business entity following the ineligibility of a business entity to do business with federal or state or local government, including the City, using substantially the same management, ownership, or principals as the ineligible entity); with respect to Contractors, the term Affiliated Entity means a person or entity that directly or indirectly controls the Contractor, is controlled by it, or, with the Contractor, is under common control of another person or entity;
 - any responsible official of the Disclosing Party, any Contractor or any Affiliated Entity or any other official, agent or employee of the Disclosing Party, any Contractor or any Affiliated Entity, acting pursuant to the direction or authorization of a responsible official of the Disclosing Party, any Contractor or any Affiliated Entity (collectively "Agents").

Neither the Disclosing Party, nor any Contractor, nor any Affiliated Entity of either the Disclosing Party or any Contractor nor any Agents have, during the five years before the date this EDS is signed, or, with respect to a Contractor, an Affiliated Entity, or an Affiliated Entity of a Contractor during the five years before the date of such Contractor's or Affiliated Entity's contract or engagement in connection with the Matter:

- a. bribed or attempted to bribe, or been convicted or adjudged guilty of bribery or attempting to bribe, a public officer or employee of the City, the State of Illinois, or any agency of the federal government or of any state or local government in the United States of America, in that officer's or employee's official capacity;
- agreed or colluded with other bidders or prospective bidders, or been a party to any such
 agreement, or been convicted or adjudged guilty of agreement or collusion among bidders or
 prospective bidders, in restraint of freedom of competition by agreement to bid a fixed price or
 otherwise; or
- c. made an admission of such conduct described in a. or b. above that is a matter of record, but have not been prosecuted for such conduct; or
- d. violated the provisions of Municipal Code Section 2-92-610 (Living Wage Ordinance).
- 4. Neither the Disclosing Party, Affiliated Entity or Contractor, or any of their employees, officials, agents or partners, is barred from contracting with any unit of state or local government as a result of engaging in or being convicted of (1) bid-rigging in violation of 720 ILCS 5/33E-3; (2) bid-rotating in violation of 720 ILCS 5/33E-4; or (3) any similar offense of any state or of the United States of America that contains the same elements as the offense of bid-rigging or bid-rotating.
- 5. Neither the Disclosing Party nor any Affiliated Entity is listed on any of the following lists maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury or the Bureau of Industry and Security of the U.S. Department of Commerce or their successors: the Specially Designated Nationals List, the Denied Persons List, the Unverified List, the Entity List and the Debarred List.
- 6. The Disclosing Party understands and shall comply with the applicable requirements of Chapters 2-55 (Legislative Inspector General), 2-56 (Inspector General) and 2-156 (Governmental Ethics) of the Municipal Code.

Certifications), t	he Disclosing P		above statem	ento in tilis I al	(Further
NA					
		Marine Marine State			
10 - W-10 - W-10 - 10 - 10 - 10 - 10 - 1					

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

8. To the best of the Disclosing Party's knowledge after reasonable inquiry, the following is a complete list of all current employees of the Disclosing Party who were, at any time during the 12-month period preceding the execution date of this EDS, an employee, or elected or appointed official, of the City of Chicago (if none, indicate with "N/A" or "none").

9. To the best of the Disclosing Party's knowledge after reasonable inquiry, the following is a complete list of all gifts that the Disclosing Party has given or caused to be given, at any time during the 12-month period preceding the execution date of this EDS, to an employee, or elected or appointed official, of the City of Chicago. For purposes of this statement, a "gift" does not include: (i) anything made generally available to City employees or to the general public, or (ii) food or drink provided in the course of official City business and having a retail value of less than \$20 per recipient (if none, indicate with "N/A" or "none"). As to any gift listed below, please also list the name of the City recipient.

C. CERTIFICATION OF STATUS AS FINANCIAL INSTITUTION

The Disclosing Party certifies that the Disclosing Party (check one)

[] is 💢 is not

- a "financial institution" as defined in Section 2-32-455(b) of the Municipal Code.
 - 2. If the Disclosing Party IS a financial institution, then the Disclosing Party pledges:

"We are not and will not become a predatory lender as defined in Chapter 2-32 of the Municipal Code. We further pledge that none of our affiliates is, and none of them will become, a predatory lender as defined in Chapter 2-32 of the Municipal Code. We understand that becoming a predatory lender or becoming an affiliate of a predatory lender may result in the loss of the privilege of doing business with the City."

If the Disclosing Party is unable to make this pledge because it or any of its affiliates (as defined in Section 2-32-455(b) of the Municipal Code) is a predatory lender within the meaning of Chapter 2-32 of the Municipal Code, explain here (attach additional pages if necessary):

If the letters "NA," the word "None," or no response appears on the lines above, it will be conclusively presumed that the Disclosing Party certified to the above statements.

D. CERTIFICATION REGARDING INTEREST IN CITY BUSINESS

Any words or terms that are defined in Chapter 2-156 of the Municipal Code have the same meanings when used in this Part D.

1. In accordance with Section 2-156-110 of the Municipal Code: Does any official or employee of the City have a financial interest in his or her own name or in the name of any other person or entity in the Matter?

[] Yes [9] No

NOTE: If you checked "Yes" to Item D.1., proceed to Items D.2. and D.3. If you checked "No" to Item D.1., proceed to Part E.

2. Unless sold pursuant to a process of competitive bidding, or otherwise permitted, no City elected official or employee shall have a financial interest in his or her own name or in the name of any other person or entity in the purchase of any property that (i) belongs to the City, or (ii) is sold for taxes or assessments, or (iii) is sold by virtue of legal process at the suit of the City (collectively, "City Property Sale"). Compensation for property taken pursuant to the City's eminent domain power does not constitute a financial interest within the meaning of this Part D.

Does the Matter involve a City Property Sale?

[] Yes [VNo

3. If you checked "Yes" to Item D.1., provide the names and business addresses of the City officials or employees having such interest and identify the nature of such interest:

Name Business Address Nature of Interest

4. The Disclosing Party further certifies that no prohibited financial interest in the Matter will be acquired by any City official or employee.

E. CERTIFICATION REGARDING SLAVERY ERA BUSINESS

Please check either 1. or 2. below. If the Disclosing Party checks 2., the Disclosing Party must disclose below or in an attachment to this EDS all information required by paragraph 2. Failure to

comply with these disclosure requirements may m connection with the Matter voidable by the City.	ake any contract entered into with the City in
1. The Disclosing Party verifies that the Disc the Disclosing Party and any and all predecessor e from slavery or slaveholder insurance policies dur issued to slaveholders that provided coverage for the Disclosing Party has found no such records.	
2. The Disclosing Party verifies that, as a responsible policies. The Disclosing Party verifies that the forecords, including the names of any and all slaves	llowing constitutes full disclosure of all such
SECTION VI CERTIFICATIONS FOR FEI	DERALLY FUNDED MATTERS
NOTE: If the Matter is federally funded, comp funded, proceed to Section VII. For purposes of and proceeds of debt obligations of the City are n	
A. CERTIFICATION REGARDING LOBBYIN	G
1. List below the names of all persons or enti Disclosure Act of 1995 who have made lobbying respect to the Matter: (Add sheets if necessary):	
F	
appear, it will be conclusively presumed that the	above, or if the letters "NA" or if the word "None" Disclosing Party means that NO persons or entities 1995 have made lobbying contacts on behalf of the
any person or entity listed in Paragraph A.1. above person or entity to influence or attempt to influence applicable federal law, a member of Congress, and member of Congress, in connection with the award	ce an officer or employee of any agency, as defined by officer or employee of Congress, or an employee of any federally funded contract, making any cooperative agreement, or to extend, continue, renew,

Page 9 of 13

3. The Disclosing Party will submit an updated certification at the end of each calendar quarter in
which there occurs any event that materially affects the accuracy of the statements and information set
forth in paragraphs A.1. and A.2. above.

- 4. The Disclosing Party certifies that either: (i) it is not an organization described in section 501(c)(4) of the Internal Revenue Code of 1986; or (ii) it is an organization described in section 501(c)(4) of the Internal Revenue Code of 1986 but has not engaged and will not engage in "Lobbying Activities".
- 5. If the Disclosing Party is the Applicant, the Disclosing Party must obtain certifications equal in form and substance to paragraphs A.1. through A.4. above from all subcontractors before it awards any subcontract and the Disclosing Party must maintain all-such subcontractors' certifications for the duration of the Matter and must make such certifications promptly available to the City upon request.

B. CERTIFICATION REGARDING EQUAL EMPLOYMENT OPPORTUNITY

If the Matter is federally funded, federal regulations require the Applicant and all proposed subcontractors to submit the following information with their bids or in writing at the outset of negotiations.

Is the Disclosing I	ty the Applicant?
[Yes	[] No
If "Yes," answer t	three questions below:
	eloped and do you have on file affirmative action programs pursuant to applica (See 41 CFR Part 60-2.)
[v]Yes	[] No
Contract Complian	d with the Joint Reporting Committee, the Director of the Office of Federal Programs, or the Equal Employment Opportunity Commission all reports due filing requirements? [] No
3. Have you p equal opportunity	
	[] No to question 1. or 2. above, please provide an explanation:

SECTION VII -- ACKNOWLEDGMENTS, CONTRACT INCORPORATION, COMPLIANCE, PENALTIES, DISCLOSURE

The Disclosing Party understands and agrees that:

A. The certifications, disclosures, and acknowledgments contained in this EDS will become part of any contract or other agreement between the Applicant and the City in connection with the Matter, whether procurement, City assistance, or other City action, and are material inducements to the City's execution of any contract or taking other action with respect to the Matter. The Disclosing Party understands that it must comply with all statutes, ordinances, and regulations on which this EDS is based.

B. The City's Governmental Ethics and Campaign Financing Ordinances, Chapters 2-156 and 2-164 of the Municipal Code, impose certain duties and obligations on persons or entities seeking City contracts, work, business, or transactions. The full text of these ordinances and a training program is available on line at www.cityofchicago.org/Ethics, and may also be obtained from the City's Board of Ethics, 740 N.

Sedgwick St., Suite 500, Chicago, IL 60610, (312) 744-9660. The Disclosing Party must comply fully with the applicable ordinances.

- C. If the City determines that any information provided in this EDS is false, incomplete or inaccurate, any contract or other agreement in connection with which it is submitted may be rescinded or be void or voidable, and the City may pursue any remedies under the contract or agreement (if not rescinded or void), at law, or in equity, including terminating the Disclosing Party's participation in the Matter and/or declining to allow the Disclosing Party to participate in other transactions with the City. Remedies at law for a false statement of material fact may include incarceration and an award to the City of treble damages.
- D. It is the City's policy to make this document available to the public on its Internet site and/or upon request. Some or all of the information provided on this EDS and any attachments to this EDS may be made available to the public on the Internet, in response to a Freedom of Information Act request, or otherwise. By completing and signing this EDS, the Disclosing Party waives and releases any possible rights or claims which it may have against the City in connection with the public release of information contained in this EDS and also authorizes the City to verify the accuracy of any information submitted in this EDS.
- E. The information provided in this EDS must be kept current. In the event of changes, the Disclosing Party must supplement this EDS up to the time the City takes action on the Matter. If the Matter is a contract being handled by the City's Department of Procurement Services, the Disclosing Party must update this EDS as the contract requires. **NOTE:** With respect to Matters subject to Article I of Chapter 1-23 of the Municipal Code (imposing **PERMANENT INELIGIBILITY** for certain specified offenses), the information provided herein regarding eligibility must be kept current for a longer period, as required by Chapter 1-23 and Section 2-154-020 of the Municipal Code.

The Disclosing Party represents and warrants that:

- F.1. The Disclosing Party is not delinquent in the payment of any tax administered by the Illinois Department of Revenue, nor are the Disclosing Party or its Affiliated Entities delinquent in paying any fine, fee, tax or other charge owed to the City. This includes, but is not limited to, all water charges, sewer charges, license fees, parking tickets, property taxes or sales taxes.
- F.2 If the Disclosing Party is the Applicant, the Disclosing Party and its Affiliated Entities will not use, nor permit their subcontractors to use, any facility listed by the U.S. E.P.A. on the federal Excluded Parties List System ("EPLS") maintained by the U.S. General Services Administration.
- F.3 If the Disclosing Party is the Applicant, the Disclosing Party will obtain from any contractors/subcontractors hired or to be hired in connection with the Matter certifications equal in form and substance to those in F.1. and F.2. above and will not, without the prior written consent of the City, use any such contractor/subcontractor that does not provide such certifications or that the Disclosing Party has reason to believe has not provided or cannot provide truthful certifications.

NOTE: If the Disclosing Party cannot certify as to any of the items in F.1., F.2. or F.3. above, an explanatory statement must be attached to this EDS.

CERTIFICATION

Under penalty of perjury, the person signing below: (1) warrants that he/she is authorized to execute this EDS and Appendix A (if applicable) on behalf of the Disclosing Party, and (2) warrants that all certifications and statements contained in this EDS and Appendix A (if applicable) are true, accurate and complete as of the date furnished to the City.

Lillies Park GRIU & Cafe	
(Print or type name of Disclosing Party)	
By: (Signhere)	
GARY FOSTER	
(Print or type name of person signing)	*- 3
(Print or type title of person signing)	
Signed and sworn to before me on (date) Data County, Things	ecember 1, 2015, _(state).
Gand Califfer	Notary Public.

Commission expires: Feb, 23, 2019

Commission Expires Feb. 23, 2019 Commission No. 815395

CITY OF CHICAGO ECONOMIC DISCLOSURE STATEMENT AND AFFIDAVIT APPENDIX A

FAMILIAL RELATIONSHIPS WITH ELECTED CITY OFFICIALS AND DEPARTMENT HEADS

This Appendix is to be completed only by (a) the Applicant, and (b) any legal entity which has a direct ownership interest in the Applicant exceeding 7.5 percent. It is not to be completed by any legal entity which has only an indirect ownership interest in the Applicant.

Under Municipal Code Section 2-154-015, the Disclosing Party must disclose whether such Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof currently has a "familial relationship" with any elected city official or department head. A "familial relationship" exists if, as of the date this EDS is signed, the Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof is related to the mayor, any alderman, the city clerk, the city treasurer or any city department head as spouse or domestic partner or as any of the following, whether by blood or adoption: parent, child, brother or sister, aunt or uncle, niece or nephew, grandparent, grandchild, father-in-law, mother-in-law, son-in-law, daughter-in-law, stepfather or stepmother, stepson or stepdaughter, stepbrother or stepsister or half-brother or half-sister.

"Applicable Party" means (1) all executive officers of the Disclosing Party listed in Section II.B.1.a., if the Disclosing Party is a corporation; all partners of the Disclosing Party, if the Disclosing Party is a general partnership; all general partners and limited partners of the Disclosing Party, if the Disclosing Party is a limited partnership; all managers, managing members and members of the Disclosing Party, if the Disclosing Party is a limited liability company; (2) all principal officers of the Disclosing Party; and (3) any person having more than a 7.5 percent ownership interest in the Disclosing Party. "Principal officers" means the president, chief operating officer, executive director, chief financial officer, treasurer or secretary of a legal entity or any person exercising similar authority.

Does the Disclosing Party or any "Applicable Party" or any Spouse or Domestic Partner thereof currently have a "familial relationship" with an elected city official or department head?

[] Yes	[YNo	
such person is connect	ed; (3) the name and title of the	of such person, (2) the name of the legal entity to which e elected city official or department head to whom such nature of such familial relationship.

REDACTED 32

1803 West 95th Street Chicago, Illinois 60643 (773) 418-8139

December 1, 2015

The City Of Chicago Compensation Package

The compensation package is based on several factors found from the website and square footage of space. The tourist attraction plays a big part in the compensation however, the percentage of people stopping at your location is relative to the competition etc...

The total space we are seeking is 344' square feet, rounding that to 350' the commercial space cost in the loop range from \$50.00 to \$100.00 per sq. ft.

We took \$85.00 per sq.ft. times the space we are requesting came to \$29.750.00

The payment is monthly, and the cost associate with this per month will be based on a five month (June, July, August September, and October stay at a monthly cost of \$5950.00 per month if approved.

Total Compensation is \$29.750.00

P	ROF	POSED COMPENSATIO	N SC	HEDULE		
Chicago Riverwalk- 201	6 Sea	ason				
	7	1. 2 . 1				
Vendor: Lillie's	AK	ek Grall & CAF			-	
Location:						
LOCATION		, s	-		7	
		Gross Monthly Revenue		% of Revenues proposed and		
Minimum Annual Guarante	ee	Projections		Estimated Total Amount		
1232	_			provide annual total only	-	
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Feb March			-			
April		F	-		-	
•	-		-		-	
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July \$5950	- 18	#49.000	9 0			
August \$ 5950		419,000			-	
September \$ 5950		# 49,000	90			
October # 5950	-	#49,000	00		-	
November	-	\$49,000	00		-11-4	
December					-	
			-			
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		215,000	00		1,50	
016 Proposed Concession Lice ee	ense					
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[&]quot;Confidential: Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this NOA Proposal."

	Maria Santa VAN	of Illinois		,	Year	200200000000000000000000000000000000000	ration File No		
Domestic/Foreign Corporation Annual Report					2015	698747			
W.	# J·/				FILED	Nov 27, 2015			
X					Je	esse White, S	ecretary of Sta		
	Corporate Name	LILLIE'S PARK GRILL &	CAFE, INC.						
	Registered Agent	PG WETZEL & ASSOC	IATES, INC.						
	(3)	1035 W 111TH ST							
		, County CHICAGO 606	434634 COOK						
	Principal address	of Corporation 1803	CHICAGO	IL 60643					
	State or Country	of Incorporation IL	. 3	b. Date Incorporate	ed/Qualifie	d 10-17-2014			
	The names and a	ddresses of ALL offic	ers & directors MUST	be listed here!					
	Officers		<u> </u>						
	Title	PRESIDENT	W OFFIL OFFIET OUR	A O O II A O O A O					
	Name & Address	GARY A FOSTER 1803	W. 95TH STREET, CHICA	AGO, IL. 60643					
	Title	SECRETARY							
	Name & Address	CARY & FOSTER 1903 W OFTH STREET CHICAGO II 60643							
	Title	DIRECTOR	2005				. I A TRANSPORTATION OF		
	Title Name & Address	DIRECTOR GARY A. FOSTER	11	303	CHICA	GO	IL 60643		
	Name & Address	GARY A. FOSTER					IL 60643		
	Name & Address If 51% or more of	GARY A. FOSTER the stock is owned b	y a minority or female				IL 60643		
	Name & Address If 51% or more of Minority	GARY A. FOSTER f the stock is owned b Female	y a minority or female				IL 60643		
	Name & Address If 51% or more of Minority Number of share	f the stock is owned b Female Bo s authorized and issu	y a minority or female th ed as of <u>07-31-2015</u>	, please check the	appropria	te box			
	Name & Address If 51% or more of Minority Number of share Class	GARY A. FOSTER f the stock is owned b Female	y a minority or female th ed as of 07-31-2015 Par Value	, please check the	appropria	te box			
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"Confidential: Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this NOA Proposal."

ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED

	REPRESENTATIVE OR PRODUCER, A IMPORTANT: If the certificate holder the terms and conditions of the policy	ie an AD	DITIONAL INCLUSION				THE ISSUING INSUR			
	the terms and conditions of the policy certificate holder in lieu of such endo	, certain	policies may require an	endorse	ement. A sta	atement on t	his certificate does no	ot confe	ED, subject to	
PR	ODUCER	semenus)-						" rights to the	
F	lag Insurance Services Inc			NAME:	Cara S	pagnolo				
	11 West Jackson Blvd.			PHONE (312) 939-1515 FAX (312)					939-1516	
	1149			E-MAIL ADDRE	55:		1,000	101.		
100					IN	SURER(S) AFFO	RDING COVERAGE		NAIC #	
_	INSURED IL 60604				INSURER A: West Bend					
Lillie's Park Grill & Cafe 1803 W 95th St				INSURER B :						
				INSURE						
				INSURE	RD:					
Ch	nicago II. 60			INSURE	RE:					
	NEDA OFO	643-110		INSURE	RF:					
		RTIFICATI	NUMBER:CL157270	1276			REVISION NUMBER			
1.56	THIS IS TO CERTIFY THAT THE POLICIES NOIGATED. NOTWITHSTANDING ANY REPRETIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCH	PERTAIN, POLICIES ADDL SUBR	THE INSURANCE AFFOR LIMITS SHOWN MAY HAV	and the same of th	THE POLICIE	S DESCRIBE PAID CLAIMS	DOCUMENT WITH RES	THE PO PECT TO TO ALI	OLICY PERIOD D WHICH THIS L THE TERMS.	
Lin	X COMMERCIAL GENERAL LIABILITY	INSD WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	U	MITS		
A	CLAIMS-MADE X OCCUR						EACH OCCURRENCE	s	1,000,000	
	OCCUR A OCCUR	x					DAMAGE TO RENTED PREMISES (Ea occurrence)	s	100,000	
		^	A038228		5/20/2015	5/20/2016	MED EXP (Any one person)	5	1,000	
	GEN'L AGGREGATE LIMIT APPLIES PER						PERSONAL & ADV INJURY	s	1,000,000	
	V PRO						GENERAL AGGREGATE	s	2,000,000	
	OTHER LOC						PRODUCTS - COMP/OP AG	G s	2,000,000	
	AUTOMOBILE LIABILITY					11	FUNGI	\$		
	ANY AUTO						COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000	
A	ALL OWNED SCHEDULED		A038228				BODILY INJURY (Per person) \$		
	X LUDED AUTOR Y NON-OWNED						BODILY INJURY (Per accide	nt) S		
	AUTOS						PROPERTY DAMAGE (Per accident)	s		
	X UMBRELLA LIAB X OCCUR							s		
A	EXCESS LIAB CLAIMS-MADE						EACH OCCURRENCE	s	1,000,000	
n	DED RETENTION'S	x					AGGREGATE	\$	1,000,000	
	WORKERS COMPENSATION	^	A038228		5/20/2015	5/20/2016		s		
	AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE Y/N						PER OTH-			
	(Mandatory in NH)	N/A					E L EACH ACCIDENT	5		
	If yes, describe under DESCRIPTION OF OPERATIONS below						E L DISEASE - EA EMPLOY	EE S		
	DESCRIPTION OF OPERATIONS below						E L DISEASE - POLICY LIMI			
							Con Lan	3		
DESC	CRIPTION OF OPERATIONS / LOCATIONS	F0								
LLC	CRIPTION OF OPERATIONS / LOCATIONS / VEHICL litional Insureds: Park Con C; Levy Premium Foodservice cloyees are included as add icy.	Timita	ranagement LLC;	the C	hicago Pa	ark Distr	ict; CBRE Gover	nment s, and	Services d liability	
EF	RTIFICATE HOLDER			CANCE	ELLATION					
	Dawle C			SHOU	LD ANY OF TH	HE ABOVE DE	SCRIPED BOLLOIDS			

Park Concession Management, LLC 20 N. Michigan Ave 2nd Floor Chicago, IL 60602

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

William Flagler/BILLY

Will S. 7 © 1988-2014 ACORD CORPORATION. All rights reserved.

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ACORD 25 (2014/01)

INS025 (201401)

ATTACHMENT J: AFFIDAVIT

The undersigned Respondent hereby submits to the City of Chicago ("City") Department of Fleet and Facility Management ("Department") the Proposal enclosed, to develop and operate concessions on the Chicago Riverwalk ("Riverwalk") based upon all terms and conditions set forth in the City's Notice of Availability January 28, 2015 ("NOA"), as it may have been amended in one or more addenda thereto. Respondent further specifically agrees hereby to provide goods and services in the manner set forth in the Proposal.

- 1. Respondent intends that the City rely on the Respondent's submitted information and the representation that Respondent has the capability to successfully undertake and complete the responsibilities and obligations described in the Proposal and the License Agreement, ("Agreement") to be executed by the City and Respondent, if Respondent is awarded this concession, and Respondent understands the City will so rely.
- 2. Respondent acknowledges that the City has the right to make any further inquiry it deems appropriate to substantiate or supplement information supplied by the Respondent.
- 3. Respondent acknowledges that Respondent has read and fully understands all the provisions and conditions set forth in the NOA and considers the project feasible.
- 4. Respondent has the capability to successfully undertake and complete the responsibilities and obligations contained in the Proposal.
- 5. Respondent acknowledges that this Proposal may be withdrawn by requesting such withdrawal in writing at any time prior to the date and time responses to this NOA are due to be submitted to the City, as set forth in the NOA documents.
- 6. The City reserves the right to reject any and all proposals, to withdraw the NOA, to reissue the NOA, to enter into negotiations with any and all respondents, and to accept that proposal which in its judgment will provide the best concept for utilization of the Riverwalk.
- 7. Respondent agrees that this Proposal constitutes an offer valid for a period of 90 days following the Due Date set forth in the NOA and any addenda thereto.
- 8. Respondent solely will bear all costs incurred by Respondent in connection with the preparation and submission of this Proposal and with Respondent's costs associated with any

negotiations with the City. Under no circumstances shall the City be responsible for any costs associated with Respondent's submittal or negotiations of any agreement with the City.

- 10. Respondent acknowledges that the City will not recognize brokers with regard to the licenses offered by the NOA and will not be responsible for any fees, expenses or commissions purported to arise from the execution of any license related to this NOA. Respondent agrees to hold harmless the City from any claims, demands, actions or judgments in connection with any broker fees, expenses or commissions.
- 11. Respondent acknowledges that the City may conduct various investigations of the Respondent's business experience, financial responsibility, and character. Respondent agrees to permit and cooperate with any such investigations.

Respondent warrants that: 1) Respondent, and any entities under its control or entities that control it, have had no part in the preparation of the documents that comprise this NOA; 2) Respondent has not in any manner directly or indirectly, conspired with any person or party to compete unfairly or compromise the competitive nature of the NOA process; 3) the contents of this Proposal as to rent, terms or conditions have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business, prior to the official opening of this Proposal; and 4) Respondent has not engaged in any activities in restraint of trade in connection with this NOA.

Name of Respondent (Legal Name): GARY A. FOSTER S.	۷
Signature of Authorized Person:x	A
Title: PRESIDENT	
Business Address of Respondent:	
Business Phone	
Number: Date:	
County of	
State of	
Signed and sworn before me this day of	_ , 20
Notary Signature:	
My Commission Expires:	
Affix Seal	

ATTACHMENT K: BUSINESS INFORMATION STATEMENT

Business Information Statement

Instruction: Provide the following information for the entity or individual completing this Statement (the "Reporting Entity"). If more than one entity must complete this Statement, include an organization chart indicating the relationship between the entities.

A. Basi	Infor	mation:
---------	-------	---------

1.	Name of Reporting Entity completing	ng this form:
-		

2. Relationship of Reporting Entity to Respondent:

B. Reporting Entity Information

1. Principal Office Address: 1803 W 9574-Street Chgo, IL 60043

2. Telephone and Facsimile Numbers: (M3) 4/8-8/39

3. E-Mail Address: Lillies hot dogs 12 @yahoo.com

4. Contact Person's Name/Title: GARY FOSTEL PLESICENT

5. Is Reporting Entity an MBE, WBE, DBE, ACDBE, BEPD and/or owned by a Chicago Resident? (If applicable, attach copy of certification letter and/or identify Chicago resident owner.): RENTING

6. Form of Reporting Entity:

C. If Reporting Entity is a corporation, please answer the following:

1. When incorporated? 10-17-2014

2. Is the corporation incorporated in the State of Illinois? YES

3. Is the corporation registered to do business in Illinois? YES

4. Name, address and phone number of registered Illinois agent: PG WETTEL+ ASSOCIATES INC

5. Attach Certificate of Authority to transact business in Illinois. N/A

6. The corporation is:

Provide the name, title, and address of each director, officer, and principal shareholder owning 7.5% or more of the corporation's issued stock (use additional pages as necessary).



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 11/30/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

B	ELOW. THIS CERTIFICATE OF INS EPRESENTATIVE OR PRODUCER, A	URA ND T	NCE HE C	DOES NOT CONSTITUTE A (CONTRACT	BETWEEN T	THE ISSUING INSURER	(S), AU	THORIZED	
III th	PORTANT: If the certificate holder the terms and conditions of the policy partificate holder in lieu of such endor-	is ar	ADI tain p	DITIONAL INSURED, the policipolicies may require an endors	(ies) must be ement. A sta	e endorsed. tement on th	. If SUBROGATION IS V	VAIVED,	subject to	
_	DUCER	seme	nu(5)	CONT	ACT					
				PHON			FAX (A/C, No):			
1 A	omatic Data Processing Insurance A dp Boulevard	genc	y, Inc	E-MAI	lo, Ext):		(A/C, No):			
	seland, NJ 07068			ADDR	55.5		walled the same of			
					11011		RDING COVERAGE	-	NAIC # 31470	
INSU	RED			INSUR	20110300	rito inourun	oc oompany		31410	
	LILLIE'S PARK GRILL & CA	VFE I	NC	INSUR				-		
	6200 W Devon Ave			INSUR				-		
	Chicago, IL 60646-				77-77-77			-		
					INSURER E: INSURER F:					
CO	VERAGES CER	TIFIC	CATE	NUMBER: 419132	ERF:		REVISION NUMBER:			
C	HIS IS TO CERTIFY THAT THE POLICIES IDICATED. NOTWITHSTANDING ANY RE ERTIFICATE MAY BE ISSUED OR MAY KCLUSIONS AND CONDITIONS OF SUCH	PERT POLI	reme rain, cies.	NT, TERM OR CONDITION OF AT THE INSURANCE AFFORDED BY	Y CONTRACT THE POLICI REDUCED BY	T OR OTHER ES DESCRIBI	DOCUMENT WITH RESPE ED HEREIN IS SUBJECT	CT TO	WHICH THIS	
NSR LTR	TYPE OF INSURANCE		SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s		
200	COMMERCIAL GENERAL LIABILITY	1					EACH OCCURRENCE DAMAGE TO RENTED	\$		
	CLAIMS-MADE OCCUR		-				PREMISES (Ea occurrence)	\$		
						100	MED EXP (Any one person)	\$		
	GEN'L AGGREGATE LIMIT APPLIES PER:						PERSONAL & ADV INJURY	\$		
	POUCY PRO- JECT LOC						GENERAL AGGREGATE	\$		
3	OTHER:					3000	PRODUCTS - COMP/OP AGG	s		
	AUTOMOBILE LIABILITY				100000		COMBINED SINGLE LIMIT	s		
ř	ANY AUTO						(Ea accident) BODILY INJURY (Per person)	s		
1	ALL OWNED SCHEDULED							BODILY INJURY (Per accident)	s	
	AUTOS AUTOS NON-OWNED AUTOS					100	PROPERTY DAMAGE	s		
	Autos						(Per accident)	\$		
	UMBRELLA LIAB OCCUR						EACH OCCURRENCE	s		
- 8	EXCESS LIAB CLAIMS-MADE						AGGREGATE	s	-	
- 8	DED RETENTION \$						AGGICANTE	\$		
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						X PER STATUTE OTH-	-		
A	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A	N	LIWC650007	00/40/0045		E.L. EACH ACCIDENT	s	100,000	
•	(Mandatory in NH)	NIA	N LIWC030007	LIVI COSUUT	06/10/2015	06/10/2016	E.L. DISEASE - EA EMPLOYEE		100,000	
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	s	500,000	
							The state of the s			
ESC	PRIPTION OF OPERATIONS / LOCATIONS / VEHICLE	LES (A	CORD	101, Additional Remarks Schedule, may b	e attached if mor	e space is require	ed)			
EF	RTIFICATE HOLDER			CANA	CELL ATION					
	The same of the sa	-	-	CAN	CELLATION		,	-		
	City Of Chicago Departmen Management 30 North La salle Street	t of F	-leet	and Facility Acc	ORDANCE WI	TH THE POLIC	ESCRIBED POLICIES BE C EREOF, NOTICE WILL BY PROVISIONS.	ANCELL BE DEL	ED BEFORE IVERED IN	
	Chicago, IL 60602			AUTHO 7/	RIZED REPRESE					

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ACORD 25 (2014/01)

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Director's Name: GA	ry foster			
Address:				
Principal Business Affiliat		ndent's Directorsh	nip):	
For Each Officer	,			
Officer Name	Position	Address		Percent of Ownersh
GARY FOSTER	2 PRESIDE	5174 CORIN	MADRIE	100%
		Molly	ARKIL PROPERTY	
			V	
			A	
For Each Principal Shareh	-14			
Shareholder Name	Address		Percent of Own	porchin
C 10 T			reitent of Own	G
SARY FOOTER	- 74 CORN	Ankin	100	N
	Tinley	18rk te		
		\		

Additional Instruction: if any principal shareholder is not an individual, that business entity must also submit a Business Information Statement.

Finished with Form



CHICAGO PARK DISTRICT

CONCESSION PERMIT AGREEMENT

This Concession Permit Agreement ("Agreement") is made this 3rd day of June, 2013 between the Chicago Park District, a municipal corporation organized under the laws of the State of Illinois with its principal place of business at 541 N. Fairbanks Court, Chicago, Illinois 60611 ("Park District") by Park Concession Management, L.L.C. ("PCM") not personally, but as agent for the Park District and Laveda Nawls a (n) individual with its principal place of business at 6009 S. Michigan Ave., Chicago, IL 60637.

WHEREAS, the Concessionaire desires that the Park District grant certain rights and privileges subject to the terms and conditions of this Agreement; and

WHEREAS, the Park District is willing to grant such rights and privileges subject to the terms and conditions of this Agreement;

NOW, THEREFORE, in consideration of the mutual covenants, representations and conditions hereinafter contained, the parties hereto agree as follows:

I. BASIC TERMS

The following terms shall have the following meanings throughout this Agreement:

A. Payment of Fees: All checks payable to: "The Chicago Park District"

Payment Address:
Park Concession Management, L.L.C.
20 N. Michigan Ave. 2nd floor
Chicago, IL 60602
Attn: Eve Kranz

- B. Concessionaire's Trade Name: <u>Lillie's Hot Dogs</u> which name Concessionaire represents it is entitled to use pursuant to all applicable laws.
- Concessionaire's Area: See Exhibit A attached hereto and made a part hereof for a listing of the specific location(s) at Washington Park which Concessionaire's business may be conducted and the type and number of structures, stands, carts, and/or vehicles to be utilized. All structures, stands, carts, signs and/or vehicles shall be provided by Concessionaire at its sole cost and expense and shall be subject to the Park District's approval and shall be constructed in accordance with or otherwise comply with the design and sign criteria attached hereto as Exhibit C and made a part hereof. Concessionaire shall be responsible for procuring all storage locations for any moveable stands, carts, vehicles or other equipment utilized by Concessionaire. The Park District reserves the right to add or reduce Concessionaire's Area upon a minimum of thirty (30) days' notice to the Concessionaire (except in the case of an emergency, in which event efforts to give reasonable notice shall be made). The Park District also reserves the right to add other concessionaires in the same area as the Concessionaire's Area.

K. A.

31", 2013 unless terminated earlier pursuant to thi
E. Times of Operation: See Rider One attached hereto and made a part hereof for specific operating dates, hours of operation and prohibitions on operation.
F. Permitted Use: For the retail sale of food and beverage concessions and for no other use unless such use is approved in writing by the Park District. A list of items being sold, including prices, must be attached as Exhibit B and made a parhereof:
Fee:
Year Total Due Date Due Amount Due 2013 \$2,500 July 15 th \$1250 August 15 th \$1250
G. Percentage Fee: In addition to the above Minimum Fee, Concessionaire shall pay Percentage Fees as follows.
Year Amount
2013 15 % percent (%) of all Gross sales exceeding a minimum annual volume of \$16,800. The Percentage Fee shall be paid as set forth in Article III. Each minimum annual volume set forth above shall be referred to herein as a "Breakpoint".
H. Other Charges:
II. Other Charges.
Charge Annual Amount Due
Charge Annual Amount Due
Charge Annual Amount Due _x_ Business License \$150.00 Upon execution of this Agreement.
Charge Annual Amount Due _x_ Business License \$150.00 Upon execution of this Agreement. Performance Deposit \$400.00 Upon execution of this Agreement.
Charge Annual Amount Due x Business License \$150.00 Upon execution of this Agreement. Performance Deposit \$400.00 Upon execution of this Agreement. x Sanitation Inspection \$60.00 Upon execution of this Agreement.

January 2015 to December 2015

Current Assets	
Cash on hand	\$9779.29
Total current assets	\$9779.29
Fixed Assets	\$23.679.29
Goodwill	10.500.00
Total fixed	\$43.958.58
Liabilities & Equity	
Accounts Payable	\$ 12.254.00
Total Liabilities	\$12.254.00
Shareholder's Equity	
Common Stock	1.000.00
Paid in capital	17.454.00
Net income	11.962.00
Total Equity	\$29.416.22
Total Liabilities & Equity	\$42.620.00
Total Assets	\$43.958.58
Net income/loss	\$1.288.36

[&]quot;Confidential: Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this NOA Proposal."



1803 West 95th Street Chicago, Illinois 60643 (773) 418-8139

Revenue:

Income Statement 5/27/2015 to 9/7/2015

Revenue:		\$126.653.47
Expenses:		
Rent expenses	\$9250.00	
Insurance	2353.00	
Management	8150.00	
Employee payroll	27421.37	
Food Expenses	47422.48	
Outside services temp agency	7175.00	- A
Fee's on credit card	1204.00	
Sales taxes state	11715.40	
Total expense	114691.25	

Net income \$11962.22

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LILLIE'S HOT DOGS

WASHINGTON PARK CHICAGO, IL 60620

(Morgan/Russell) Hours 10:00am-6:00pm

Income Statement May 29, 2012 to September 30, 2012

Gross Revenue:

\$15.132.00

Expense:

 Rent Expense
 \$2000.00

 Fee's
 600.00

 Food
 6230.00

 Sales taxes
 1237.50

 Insurance
 350.00

 Payroll
 3347.00

Total Expenses \$13764.50

Net Income

\$ 1367.50

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LILLIE'S HOT DOGS

WASHINGTON PARK CHICAGO, IL 60620

(Morgan/Russell) Hours 10:00am-6:00pm

Income Statement May 29, 2013 to September 30, 2013

Gross Revenue:

\$21.582.00

Expense:		
Rent Expense		\$2500.00
Rent Overage	w	717.30
Fee's		600.00
Food		7470.00
Sales taxes		1996.33
Insurance		350.00
Payroll		5876.00

Total Expenses \$19509.63

Net Income

\$2072.37

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LILLIE'S HOT DOGS

WASHINGTON PARK CHICAGO, IL 60620

(Morgan/Russell) Hours 10:00am-6:00pm

Income Statement May 29, 2014 to September 30, 2014

Gross Revenue: \$35.244.00

Expense:

Total Expenses

 Rent Expense
 \$2500.00

 Overage Rent
 2754.50

 Fee's
 600.00

 Food
 12335.40

 Sales taxes
 3260.07

 Insurance
 350.00

 Payroll
 8645.00

Net Income \$4799.03

[&]quot;Confidential: Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this NOA Proposal."

Chicago Riverwalk Projections for Lillie's Park Grill and Cafe

These projections are based on the data provided from the website and surrounding areas, we also had to factor the real number of buyers that will purchase a Lillie's Park Grill & Cafe product. We also took into consideration that the competition has history, and alcohol. That can have a greater attraction but we will have great service and good food. The information available to us stated that over 700.000 thousand people visit the Chicago river walk. The percentage we felt was most realistic for was 3.5% of the gross visitor giving us a gross potential sales of \$245.000.00.

Gross revenue	\$245.000.00
Expenses:	
Rent	\$29.750.00
Insurance	4.356.00
Food Expense	78.443.00
Utilities	5.560.00
Phone internet	1.250.00
Management	8.740.00
Employee Payroll	66.155.00
State sales Taxes	22.662.50
Credit card Fee's	5.635.00
Disposal pick up	1.867.00
Total Cost	\$224.418.50
Net Income	\$20.581.50

Note! Supplemental Revenue Fee reflects a 5% of gross revenue, estimated to be an additional \$12.250.00 of the gross sales. This is subject to change based on gross sales.

[&]quot;Confidential: Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this NOA Proposal."

THE LAW OFFICES OF MATTHEW E. GURVEY 111 West Washington - Suite 841 Chicago Illinois 60602 (312) 924-5790 mgurvey@gurveylawpc.com

December 2, 2015

Commissioner David J. Reynolds Department of Fleet and Facility Management 30 North LaSalle Street – Suite 300 Chicago IL 60602 Attention: Carmen Duran

> Re.: Lillie's Park Grill & Café c/o Gary Foster

Specification #: 135525

Proposal to Operate Concessions

To Whom It May Concern:

Matthew Gurvey

Our offices represent Lillie's Park Grille & Café, Inc. At this time, there is no pending litigation that would affect the corporation's ability to perform its proposal filed with your office. Moreover, to the best of our knowledge, there is no contemplated litigation that would affect its ability to implement said proposal. Should you have further questions or concerns, please contact me at your convenience.

Thank you in advance for your prompt attention in this matter.

REDACTED 50

Submit a completed company profile information sheet for prime, each joint venture partner and subcontractor(s), as applicable.

- (1) Legal Name of Firm
- (2) Doing Business under Other Company Name?

If yes, Name of Company

- (4) City, State, Zip Code
- (5) Web Site Address:
- (6) ProposedRole: EPrime Esubcontractor/Subcontractor EJointVenturePartner

E Supplier or ElOther

- (3) HeadquartersAddress:
- (71)
- (8)
- (e)

Number of Years in Business:

Total Number of Employees

Total Annual Revenues separated by last 3 full fiscal years

(10) Total Number of Active Contracts with Government Entity:

List Name of Government Entity:

(11) Total Number of Active Contracts Valued at 55 million annually or greater 45

EXHTBTT 3 - COMPANY REFERENCES/CLTENT PROFTLE INFORMATTON

REDACTED 51

Submit a completed client profile information sheet for each company reference.

Provide a minimum of 2

references.

Company providing reference:

Contact name and title/position

Contact telephone number

Contact e-mail address

QUESTIONS:

1. In what capacity have you worked with this firm in the past?

COMMENTS:

2. How would you rate this firm's knowledge and expertise?

(3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)

COMMENTS:

3. How would you rate the firm's flexibility relative to changing requirements and emergent needs?

(3 = Excellent; 2 = Satisfactory; t = Unsatisfactory; 0 = Unacceptable)

COMMENTS:

4. How would you rate the dynamics/interaction between the firm and your staff?

(3 = Excellent;2 = Satisfactory;1= Unsatisfactory;0 = Unacceptable)

COMMENTS:

5. How satisfied are you with the products provided by the firm?

REDACTED 52

(3 = Excellent; 2 = Satisfactor|; 1 = Unsatisfactory; 0 = Unacceptable)

COMMENTS:

6. What is your level of satisfaction with reporting materials produced by the firm?

(3 = Excellent; 2 = Satisfactory; t = Unsatisfactory; 0 = Unacceptable)

COMMENTS:

7. With which aspect(s) of this firm's services are you most satisfied?

COMMENTS:

8. With which aspect(s) of this firm's services are you least satisfied?

COMMENTS:

9. Would you recommend this firm's services to your organization again?

COMMENTS: